

FCC Course- Introduction to Contract and Arbitration

21-22 June 2012

Nestlé Training Facility – Rashleighs Business Centre, Darlings Lane,
Maidenhead, Berkshire SL6 6PD

Outline Programme

The course will deliver a 2 day programme designed to present the relevant understanding and knowledge that can be applied to negotiating and executing FCC Contracts as well as an insight into FCC Arbitration matters.

- **Who should attend**

The course is aimed at a wide range of individuals, including cocoa producers, exporters, industry buyers, processors, traders and indeed any user of the FCC contracts. It will also be of interest to members engaged in activities ancillary to the trade.

- **What the course will cover**

- Introduction to FCC Rules and Contracts
 - Contract drafting – applicable laws
 - Definitions/Special conditions
 - Incorporation of Rules in the short form contract
 - Short Form Contract
 - Contract terms & responsibilities
 - Quality/Description
 - Shipping terms
 - Tolerance & franchise
 - Price and price fixation
 - Special and optional clauses
 - Contract Execution
 - Notices
 - B/L's as separate contracts
 - Documents and invoicing
 - Presentation/payment
 - Sampling/Weighing
 - Default/Non-performance
 - Force Majeure
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- Introduction to FCC Arbitration & Appeal Rules
 - What is arbitration
 - Advantages of arbitration
 - Role of the FCC
 - Role of the parties
 - Role of the arbitrators
 - Arbitration issues (e.g. time limits, strings...)
 - Appeals

 - Arbitration Process
 - Preparing for a dispute
 - Presenting a case
 - Knowing the rules
 - Hearings and Awards
 - Example Quality and Technical Arbitrations

The course will be supported by experienced commodity/cocoa professionals.