

**FCC Contract Course**  
Groups 1 & 2 - 28<sup>th</sup> June – 02<sup>nd</sup> July 2010

Nestlé Training Facility – Rashleighs, Darlings Lane, Maidenhead, Berkshire SL6 6PD

**Outline Programme**

The course will deliver a comprehensive programme providing extensive knowledge and guidance on the key areas of the FCC contract and is relevant to all those engaged or intending to be engaged in the cocoa trade.

- **Who should attend**

The course will provide directly relevant education and training for cocoa producers, shippers, industry buyers, processors and traders alike who are involved with commercial contract matters.

- **What the course will cover**

- FCC contract rules for cocoa beans in detail including Quality, Sampling and Weighing Rules and the contract rules for cocoa products
- FCC Arbitration & Appeal Rules
- FCC Guidance Notes & Supplementary Information

- **The FCC contract from a legal perspective including:**

- The underlying law and legal principles which impact directly upon the FCC contract and FCC arbitration
- Buyers and sellers rights & responsibilities under the contract
- Contract execution & performance
- Contractual disputes & how they are resolved through arbitration

- **The FCC contract from a practical perspective including:**

- The importance of a robust contract
- The relevance of FCC contract knowledge to the changing structure of the cocoa chain
- The respective roles of buyers & sellers
- The significance of risk management during disputes
- Arbitration case studies and practical scenarios

The course will be supported by established commodity lawyers and experienced commodity/cocoa professionals.